

### *About the founder*

*Norma Acton* has extensive sales and business experience, an engaging style of presentation, and sheer determination to help you achieve your dreams. She brings a fresh and unique approach and raises the bar to ensure you achieve your personal success. Norma has worked throughout the United States, Europe, Mexico, and Canada giving sales presentations, training employees, and developing companies.

Norma's sales career began right out of school and she quickly made her mark in several major corporations, winning numerous sales achievement and management excellence awards. Selling both tangible and intangible services, Norma has trained over 2500 sales, operational and support personnel and assisted in the development of numerous companies. Using her combined experiences, she started her own company which grew to over \$10 million in annual revenue.

She then turned her sights and talent to consulting for businesses and non-profit organizations. Over the next 10 years, she successfully brought companies back from the brink of bankruptcy, assisted in developing several new companies, and led many non-profit organizations to accomplish their mission of exceeding projections and raising funds.

With a unique solution for overcoming obstacles and rebounding from apparent setbacks, Norma credits God, her family, numerous mentors and inspirational leaders, as well as personal faith for her extraordinary and incredibly successful and fulfilling journey. She now applies her passion for encouraging others toward inspiration, training programs, and income opportunities through **FAST** Training Programs, Sources of Success, LLC a membership organization and various other affiliates.